

Public Service Company of New Hampshire
Migration of Customers To and From the Competitive Energy Supply Market
2012 Report
to the New Hampshire Public Utilities Commission

| | Customers Receiving Energy Service From the Competitive Market | | | Retail Sales | | | |
|--------------------|---|---|---|--|--|---|---|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | Number of Customers Not Billed for PSNH's Energy Service | Total Kilowatt-hours Delivered (KWH) | Estimated Demand at the Time of PSNH's System Peak Reported to the ISO-NE (KW) | Total Customers Taking Delivery Service | % of Customers Not Billed for PSNH's Energy Service as a % of Total Customers* Col (1) / Col (4) | Total KWH Delivered To All Customers (KWH) | %of Kilowatt-hours Not Billed for PSNH's Energy Service as a % of Total KWH Col (2) / Col (6) |
| October | | | | | | | |
| Residential | 22,651 | 13,927,039 | | 424,845 | 5.33% | 222,406,423 | 6.26% |
| Small C&I Rate G | 15,056 | 53,881,350 | | 74,212 | 20.29% | 131,865,157 | 40.86% |
| Medium C&I Rate GV | 998 | 106,502,822 | | 1,433 | 69.64% | 140,229,151 | 75.95% |
| Large C&I Rate LG | 103 | 111,175,443 | | 116 | 88.79% | 112,898,643 | 98.47% |
| Lighting | <u>294</u> | <u>1,785,752</u> | | <u>999</u> | <u>29.43%</u> | <u>3,630,102</u> | <u>49.19%</u> |
| Total | 39,102 | 287,272,406 | 455,737 | 501,605 | 7.80% | 611,029,476 | 47.01% |
| November | | | | | | | |
| Residential | 26,535 | 17,203,036 | | 422,535 | 6.28% | 234,449,647 | 7.34% |
| Small C&I Rate G | 15,385 | 52,919,715 | | 73,952 | 20.80% | 127,785,211 | 41.41% |
| Medium C&I Rate GV | 988 | 101,387,655 | | 1,409 | 70.12% | 132,230,512 | 76.67% |
| Large C&I Rate LG | 103 | 98,961,132 | | 115 | 89.57% | 100,758,509 | 98.22% |
| Lighting | <u>297</u> | <u>1,862,923</u> | | <u>997</u> | <u>29.79%</u> | <u>3,789,659</u> | <u>49.16%</u> |
| Total | 43,308 | 272,334,461 | 492,193 | 499,008 | 8.68% | 599,013,538 | 45.46% |
| December | | | | | | | |
| Residential | 30,055 | 23,261,263 | | 423,401 | 7.10% | 278,723,811 | 8.35% |
| Small C&I Rate G | 15,728 | 56,500,998 | | 73,962 | 21.26% | 137,181,409 | 41.19% |
| Medium C&I Rate GV | 1,004 | 111,813,943 | | 1,425 | 70.46% | 143,878,025 | 77.71% |
| Large C&I Rate LG | 102 | 96,974,542 | | 117 | 87.18% | 99,751,337 | 97.22% |
| Lighting | <u>302</u> | <u>2,113,775</u> | | <u>997</u> | <u>30.29%</u> | <u>4,194,890</u> | <u>50.39%</u> |
| Total | 47,191 | 290,664,521 | 483,953 | 499,902 | 9.44% | 663,729,472 | 43.79% |

***Total Customers" refers to all customers taking Delivery Service.